

# Profile

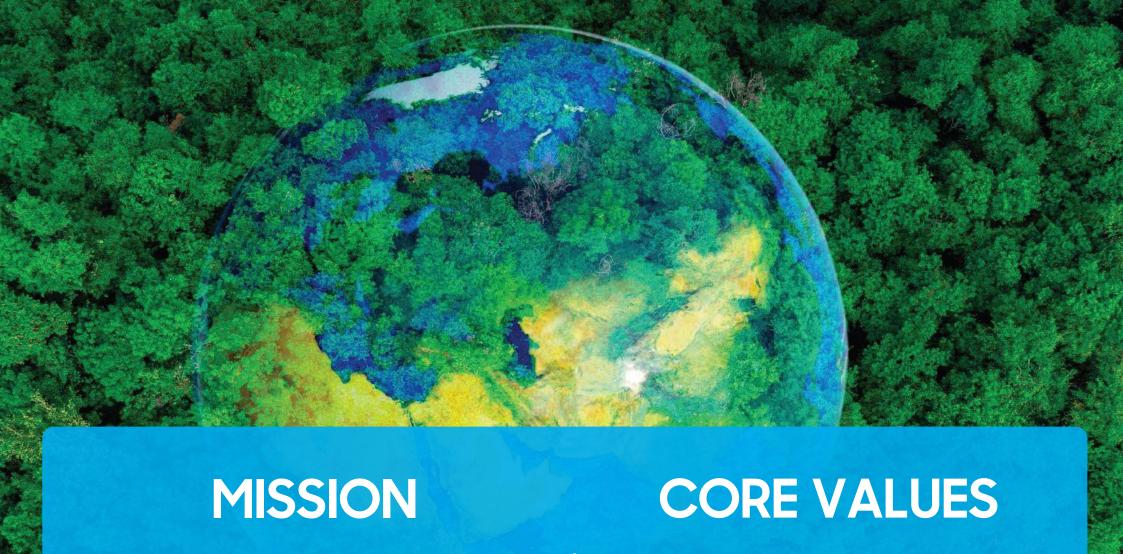
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To protect and enhance well-being in the air and water environments of our beautiful green planet.







## VISION

#### **Global future**

2040: Top 3 corporations in water and air treatment industry

## Improve the environment

Develop energy-saving products, reduce waste and scrap.

Increase efficiency in using input materials.

#### **Social impact**

Create jobs and support communities. Contribute to economic growth.

## **Enterprise value**

Strategic management is linked to sustainable development goals, enhancing value for shareholders, suppliers, employees and customers.

> Apply domestic and international management standards.



## **About Us**

Karofi has been a leading water purifier manufacturer in Vietnam since 2006.

We own the largest water purifier factory in Southeast Asia, establishing it as one of the region's premier home appliance manufacturing facilities.

With a total area of up to 40,000 square meter, equipped with super modern, high-tech machinery systems, and a team of talented staff capable of producing up to 8 million products in a year. Karofi is ready to fully meet the strict requirements of the market to help consumers feel secure and live healthy lives.





# 66

Karofi has always been the most trusted and beloved brand among Vietnamese customers in our mission to "Protect health, enhance well - being, and improve life quality in the water and air environment on our beautiful planet".

By continuously affirming our leadership, ensuring strong growth, and delivering real value to the community, Karofi is committed to spearheading innovation and staying at the forefront of sustainable development.

COB/CEO

## **Nguyen Thy Phuong**





## **AWARDS PRESTIGIOUS** CERTIFICATION















## **KAROFI CERTIFICATIONS**













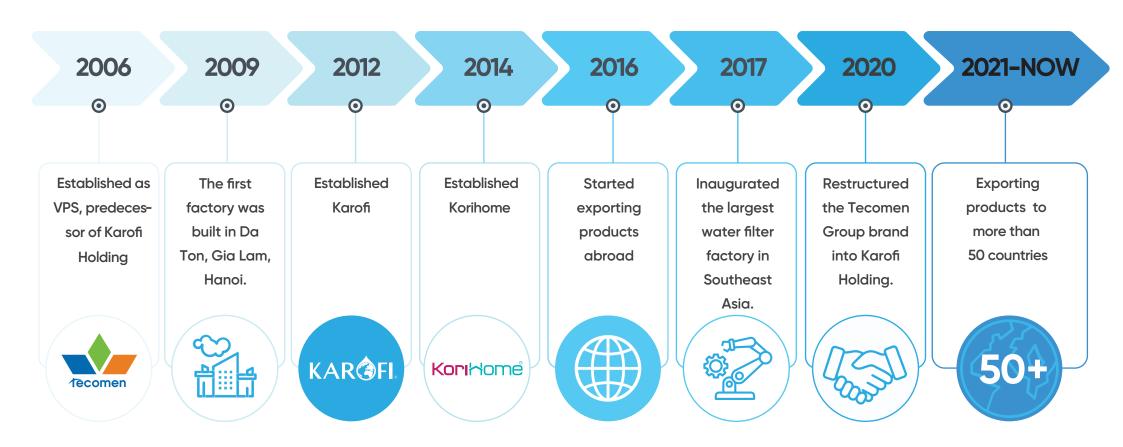








## **KAROFI'S HISTORY**



## **Large Market Scale**

### **International Market:**

Exporting to more than 50 countries, including large and demanding markets such as the US and Saudi Arabia.

Meeting international quality standards, Karofi products are highly appreciated for their durability and effectiveness.

#### Available above

# 50 NATIONS worldwide











## **KEY MILESTONES** 2025-2040

Top 3 corporations in the water and air treatment industry





**No.1 Asian Brand** 

### **Top 5 Asian Brands**

· Leading innovation in water purification and air solutions



## No.1 in Southeast Asia

- · Karofi becomes one of the **Top 3 Global Manufacturers**
- Export to 100 countries

# Breakthrough



## Pioneered by Karofi

## **ALKALINE HYDRO-ION WATER PURIFIER**

#### **ELECTROLYSIS TECHNOLOGY**

## **MODERN HYDRO-ION**

See the process of creating real Alkaline Hydro-ion

**ELECTRODE PLATE WARRANTY UP TO 5 YEARS** 

**USAGE TIME UP TO 10 YEARS** 

**ELECTROLYSIS TECHNOLOGY** 

## **ALKALINE DIREK**

Youthful and healthy every day with 3 alkaline pH levels 8.0-9.5







## Pioneered by Karofi

# AiôTec **TECHNOLOGY**

A smart technology that connects Karofi water purifiers to users' smartphones, allowing real-time monitoring of water purity through a displayed purity index for complete daily water quality control.



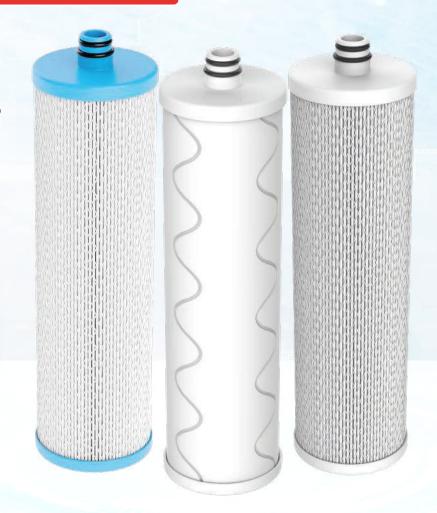


## **HIGH-PERFORMANCE PRE-FILTER SMAX PRO V 1,2,3**

## **SAVE UP TO 50% FILTER REPLACEMENT COST**

**INCREASES SURFACE CONTACT AREA BY 3 TIMES INCREASES FILTRATION EFFICIENCY BY 2 TIMES DOUBLE LIFETIME** 





## **Large Market Scale**



## **Water Filtration Industry**



#### Present at

## **63 PROVINCES AND CITIES**



3000+

The largest electronics supermarket nationwide



+0008

Agent/Distributor nationwide



+008

Sales staff excellent nationwide















## **BUILD UP BRAND AWARENESS MAIN ACTIVITIES**











### facebook











## HYDRO-ION ALKALINE **WATER PURIFIER**

## **HOT & COLD RO WATER PURIFIER**







KAE-S86



KAD-X68



## **FLOOR STANDING RO WATER PURIFIER**

## **HOT & COLD WATER DISPENSER**







KAQ-X16



**HCV208** 



## **UNDERSINK RO WATER PURIFIER**

**KAROFI KAQ-U98 UNDERSINK WATER PURIFIER**  **KAROFI KAQ-U99 UNDERSINK WATER PURIFIER**  **KAROFI KAQ-U05 PRO UNDERSINK WATER PURIFIER**  **KAROFI TRADITIONAL UNDERSINK WATER PURIFIER** 













## **HOME APPLIANCES**



















## **INFRASTRUCTURE**

#### THE LARGEST WATER PURIFIER MANUFACTURER IN SOUTH EAST ASIA



**Location: Hung Yen, Vietnam** 



Area: 40,000 square meter

The scale includes a research center, production workshop, warehouse, assembly area, quality control room, product experience room, training area...





## **PRESENT AT OVER 3000+**

Electronics supermarket



## **PRESENT AT OVER 8000**

Agents/Distributors



**R&D 54** 

New products



4,000,000

Total product per year

# TECHNOLOGY & EQUIPMENT

Featuring advanced production lines, high automation, and Industry 4.0 technology.

Advanced quality control system (QA/QC), ensuring products meet international standards.















## **PRODUCTION AREA**

#### 1. Assembly Workshop

Area: 3,500 m<sup>2</sup> Capacity:

Water purifiers: 3,000 units/day

Hot-cold water dispensers: 1,500 units/day

Human resources: 300 workers



#### 2. Plastic Workshop

Area: 2,600 m<sup>2</sup>

Capacity:

Filter shell: 45,000 units/day

Spare parts: 1,045 product codes (SKUs)

Human resources: 110 workers















## **PRODUCTION AREA**

#### 3. Pressure Tank & Pump Workshop

Area: 500 m<sup>2</sup>

Line area: 500 m<sup>2</sup>

Warehouse area: 1,000 m<sup>2</sup>

Capacity:

Tank: 3,000 pieces/day

RO pump: 4,500 units/day

Human resources: 34 workers















#### 4. Filter Workshop

Area: 1,000 m<sup>2</sup>

Capacity:

Filters: 50,000 pieces/day

Primary plastic

Human resources: 65 workers

#### 5. Mechanical Workshop

Area: 1,000 m<sup>2</sup>

Capacity:

Stainless steel cabinets: 4,500 pieces/day

Human resources: 100 workers







## **WAREHOUSE AREA**









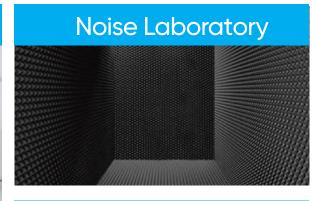


## **RESEARCH AND DEVELOPMENT CENTER**

#### Infrastructure















## MARKET OPPORTUNITY

54%

#### **Technological Adoption**

Reverse Osmosis (RO) water purifiers held the largest market share of 54% in 2023, indicating a strong consumer preference for advanced purification technologies.

13.43%

#### Market Size and Growth

The global residential water purifier market was valued at approximately USD 26.56 billion in 2023 and is projected to reach USD 56.58 billion by 2029, exhibiting a Compound Annual Growth Rate (CAGR) of 13.43% during this period.



#### **Drinking Water Awareness**

Rising Awareness of Waterborne Diseases - Consumers are increasingly aware of the health risks associated with contaminated water, leading to higher demand for water purification solutions.

Source: https://www.techsciresearch.com/report/global-residential-water-purifiers-market/3445.html#collapsetwo

### **CSR - CORPORATE SOCIAL RESPONSIBILITY**



**TOTAL BUDGET IMPLEMENTED MORE** 

## 25 BILLION VND



1,000,000+ PEOPLE **200,000,000+** LITERS OF CLEAN WATER

#### **ACCOMPANYING THE INTERNATIONAL COMMUNITY**

Donating water purifiers to the difficult suburbs and schools in foreign.









#### **CSR - CORPORATE SOCIAL RESPONSIBILITY**



#### SUPPORTING STORM-AFFECTED AREAS IN 2025

Partnered with Vietnam Law and Legal Forum to donate 12 water purifiers, 2.5 tons of food, and 400 liters of drinking water to stormaffected communities in Lao Cai







TOTAL BUDGET IMPLEMENTED MORE

## 150 MILLION VND









Karofi has organized multiple charity trips to donate water purifiers, school bags, and books to disadvantaged and disabled students in remote mountainous areas.

# THANK YOU

### **HEAD OFFICE:**

6th & 7th Floor, Hudland Tower, No. 6 Nguyen Huu Tho Str., Hoang Mai Dist., Hanoi, Vietnam